



TEAM BUILDING

Update

News from the team-building professionals.

ISSUE 9

Featuring

Events for Challenging Times



USA and NZ Celebrations



Sabre turns 20!



7 Reasons for Building Top Teams in Tough Times

When the going gets tough, the tough should get going!

Why are effective teams so important in challenging times? Because history invariably proves that organizations who nurture their teams well in challenging times, are those who will still be standing at the end. Focusing on the basic fundamentals of teamwork can ensure that *when the going gets tough, the tough can really get going!*

The risk in challenging times is that leaders and managers can succumb to the task overload and stresses of the times and subsequently lose focus on maintaining the basics of effective teaming skills within their organization. This loss of focus only serves to increase the stresses and pressures on the organisation and the people within it. Focusing on the "people bit" within the team can alleviate stresses, improve execution and can aid in surviving and thriving in challenging times.

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SOME RECENT CLIENTS

KPMG, Coca Cola, Toyota, Unilever, Boeing, Citibank, IBM, Lexus, QBE, Veolia, Siemens, Booz Allen Hamilton, GE Money, Abacus, Macquarie Bank, The Fosters Group, Leica Geosystems, KarelCad, Serco Sodhexo, Sheraton, Commonwealth Bank, Leighton Contractors, Optus, ANZ Bank, Milspec, Thiess John Holland, Groupe Seb, MBF, Alstom Power, Christchurch City Council, Suncorp, The Horizon Alliance, Australia Post, QLD Department of Education Training and the Arts, Dominos, Austar, Hunter Douglas, Thirsty Camel, United Inn Keepers, QLD Department of Health, QLD Teachers Union Health, Department of Defence, Gold Coast Publications, Silcar Communications, Wyndham Resorts, Gold Coast Tourism Corporation, Hire a Hubby, BOC Gas, The Linde Group, Chemmart, University of Queensland, UQ Sport, Technology 1.

SABRE'S GLOBAL CAPABILITY INCREASES



Mark from the LA office enjoys training down under.

Sabre AUS and Sabre USA celebrate new LA capability!

Sabre's US team recently sent one of their top operators, Mark Shuster, down to the Aussie Sabre HQ for an extended exchange and training visit. Mark spent his time being familiarised with some of Sabre's latest business games and approaches. He had a great time down under and was even dubbed an "Honorary Aussie" by his hosts at a special fireside naturalisation ceremony.

Dale and Julia Dye from the US team were also down under recently and teamed up with Sabre's founder Talan Miller to design strategic approaches for tackling the ever growing US team building market via their Los Angeles office and countrywide network of professional facilitators. Their innovative company Warriors Inc. are famous as the premier team, leadership and military advisors to Hollywood for such blockbusters as Spielberg's Saving Private Ryan and also HBO's Band of Brothers.

This fusion of the Sabre and Warriors team is well placed well placed to innovate and deliver for corporate America.

Sabre U.S.A (T) 1 818 894 9938 (E) SabreUSA@SabreHQ.com

Sabre in New Zealand

Sabre's New Zealand operation is headed up by Max Carpenter and his capable and experienced team. Max, formerly an Officer in the NZ Army, has a wealth of corporate development and event experience working with major corporate clients in NZ at locations right across the beautiful "Land of the Long White Cloud".

With a beautiful and well equipped 12 acre property that can host major team events and functions north of Auckland, Max and the Sabre NZ team can deliver on site or at any conference and event location throughout NZ to suit everything from pure fun to structured development oriented approaches.

Sabre New Zealand (T) 64 9 423 0072 (E) SabreNZ@SabreHQ.com

Ooraminna Station Hosts Lexus Strike Force in the Desert at Alice Springs

Sabre recently hijacked some of the Lexus management team from their meeting in Alice Springs and whisked them out to the beautiful remote property of Ooraminna Station and Homestead outside Alice Springs for a series of Strike Force military missions, and a surprise "sleepover" in swags in the Aussie outback.

The team based missions were a huge success, and the sensational location of Ooraminna really set off an unforgettable experience with delegates later enjoying a 5 Star dinner under the outback stars followed by a bush poet, campfire yarns, music and some great laughs.

Ooraminna is a truly unique venue for team events, dinners and functions. Sabre highly recommends it, and would like to thank Jan, Bill and Sal along with their brilliant team that run the property for a truly top class event and function after the Strike Force.

If in Alice for a meeting, don't miss it! – Drop them a line at (E) info@ooraminnahomestead.com.au

Sabre turn's 20!

Twenty years ago Sabre delivered its first small scale corporate team event and so began an enjoyable journey to Sabre's current capability of designing and delivering hundreds of events per year globally for major corporate clients.

From beginning as military advisors to film and TV, the company has progressed from fun adventure team building to more diverse and sophisticated approaches as a true pioneer in the field of team and management development in the 21st Century.

The company credits its ongoing success to some very simple values, "the business revolves around simple integrity, client focus, and some good old fashioned persistence to stay at the cutting edge in our field" says Founder and MD Talan Miller.

The Sabre team are very pleased to celebrate this significant commercial landmark of 20 years, but are actually a little unsure whether or not to just save up their energy and legendary partying prowess for Sabre's 21st?

Want To Be Green?



Why not have this newsletter emailed to you next time? Just drop us an email and we'll be happy to save some trees, just like we do in our latest Eco team concept "The Green Team" where teams offset some carbon in a "hands-on" way.

7 REASONS Why Top Teams Are Critical In Tough Times

1 – Achieve More With Less

Increasingly organisations in challenging times are expected to achieve more with less (within generally flatter organisational structures). A high degree of interdependence is thus essential to enable this without “burning out”. Individuals, working groups in isolation or poorly working teams simply cannot address the complexities of situations that demand a diversity of skills and approaches to deliver results quickly and maximise profitability and survivability.

2 – Meet Cross Functional Challenges

People increasingly work between or across functions and not just within them to be able to react quickly to new realities. This requires a high degree of collaboration and teamwork to ensure big picture success.

3 – Deal with Rapid Change

Rapid change by definition requires quicker responses and greater flexibility to remain competitive. This means an increased need for quality teamwork and collaborative decision-making to collectively be able to respond.

4 – Engaging and Retaining the Best People

With higher pressures and demands, employee morale comes with far higher expectations of being consulted and involved in decision-making processes in order to remain engaged. This increases demand for genuinely team based approaches to decision-making and that in turn creates a higher sense of involvement, team spirit and sense of belonging.

5 – Drive Effective Project and Alliance Teams

The increased use of project, alliance and multi-disciplinary teams (that come together to tackle major projects and challenges and then disband), requires a high degree of quality teamwork to ensure quality and productivity are truly achieved.

6 – Build Mission Focused Teams

Roles of managers and leaders in companies are now much less directive, as teams are often empowered on their own missions to achieve results with far less overt direction. Consequently the calibre of teamwork is increasingly important.

7 – Maximise Lessons Learned

Rapid improvement and learning across organisations in tough times becomes increasingly critical. Top teams ensure that diverse real world experiences and lessons learned are quickly shared and holistic and pragmatic solutions are found just as quickly to seize opportunities and avoid pitfalls.

Since 1988 Sabre has been in the vanguard of helping clients to build capable teams, leaders and solutions in the good times and also in the bad. We have the skills, the experience and the range of solutions to help.



TEAM BUILDING APPROACHES THAT WORK

Sabre has a range of proven and pragmatic approaches that achieve a rare blend of practical impact upon team and individual performance in challenging times, whilst also boosting team morale.

THE TOP 7 SABRE APPROACHES FOR BOOSTING TEAMS IN UNCERTAIN TIMES



Team DNA

Highly tailored and targeted team development with real world focus on getting things done. Better understand self, others and the best operating methods for the team with Team Role Profiles, pragmatic outcome focused workshops and high end experiential re enforcement.



Strike Force

Military approaches and team based fun to illustrate first-hand how to "Get Going" when "The Going Gets Tough". Tailored team based missions use a military theme to explore teamwork, overcoming adversity and making the best of any situation.



Battlespace

Learn some of the very best tools in the business for planning, briefing, execution excellence and de briefing from former military leaders in informative and energetic presentations and a hands-on business game that really gets the message across.



Kon Tiki

A practical, energising and brilliant hands-on example of how to deploy top class teamwork and collaboration to achieve more with less. Teams stage an amazing maritime journey by using best practice and available resources and plans.



When In Rome

The longevity and power of the Roman Empire was all about seizing and consolidating opportunity, persistence and tenacity. This high end business game deals with teams achieving profitable growth in all environments.



Picture Perfect

It's only by everyone truly being a part of the "Bigger Picture" that many works of art may become a giant masterpiece. A sensational team challenge that hits home this message and also creates an impressive lasting reminder of the experience.



The Quest

Create order from chaos and derive opportunity and profit from crisis by using teamwork and executing well! The Quest is a highly diverse and adaptable challenge that requires teams to plan and prioritise for success in the midst of too many options.



info@sabrehq.com

www.sabrehq.com



GLOBAL NETWORK
GLOBAL CAPABILITY

Gold Coast (T) 61 7 5530 5522
Sydney (T) 61 2 9419 3122
Los Angeles (T) 1 818 894 9938
Auckland (T) 64 9 4230072